

# IAOC Report

## IETF79



Bob Hinden

IAOC Chair

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IAD

10 November 2010

# Outline



- Minutes
- IAOC Administrative Procedures
- Financial Update
- Day Pass Experiment
- IT Development Progress
- Meetings
- Acknowledgements

# IAOC Minutes



- Current Status
  - 2010: 21 Meetings to date
    - 19 published
- Scribes
  - Karen O'Donoghue, Suresh Krishnan, Andrew Sullivan
  - Additional scribes welcome
- New procedures for minutes are working

# IAOC Administrative Procedures



- Revised administrative procedures sent to community for review on August 13, 2010
- Comment regarding payment of IAOC expenses
  - Added that reimbursement of expenses to IAOC members will be reported in IAOC minutes.
- IAOC approved administrative procedures on 16 September 2010

# 2011 Budget



- Incremental changes from 2010
  - Meeting expense increase 2%
  - Assuming constant attendance
  - Secretariat costs increase 5% (steady last two years)
- Raised registration fee to \$650 (from \$635)
  - Day pass maintained at \$350
- RFC Editor expenses up 3.5% based on estimate from Transitional RSE
- IT development cost of \$430K
  - Compares to \$575K in 2010 budget
- ISOC contribution of \$2.1M
  - Compares to \$2.1M in 2010 budget

# 2010-2013 Financials



	<b>2010 Budget</b>	<b>2010 Forecast</b>	<b>2011 Budget</b>	<b>2012 Advice</b>	<b>2013 Advice</b>
Revenue	\$3,134.	\$3,032.	\$3,317.	\$3,383.	\$3,267.
Expenses					
IETF Operations	\$4,697.	\$4,660.	\$5,003.	\$4,919	\$4,752.
Tools Development	\$575.	\$324.	\$429.	\$215.	\$140.
ISOC Contribution	\$2,138.	\$1,953.	\$2,115.	\$1,751.	\$1,625.

(Note: Dollars are in \$1,000)

# Maastricht Summary



- Positives
  - Good attendance
  - Host and sponsors
- Negatives
  - Issues with travel and Internet service in hotels
  - Considerable community feedback about the venue
- \$108K net above budget

# Maastricht Meeting Results



		Budget	Actual	F <sup>®</sup>
<b>Attendance</b>	Paid	1,085	1,088	3
	Day Pass Experiment		71	
	<b>TOTAL</b>		<b>1,159</b>	<b>74</b>
<b>Revenue</b>				
	Registration Fees	\$679	\$696	\$18
	Sponsorships	\$395	\$401	\$6
	Commissions	\$30	\$26	(\$4)
	<b>SUB-TOTAL</b>	<b>\$1,104</b>	<b>\$1,123</b>	<b>20</b>
<b>Expenses</b>				
	Meeting Expenses	\$673	\$603	\$70
	Network & Connectivity	\$140	\$122	\$18
	<b>SUB-TOTAL</b>	<b>\$813</b>	<b>\$725</b>	<b>\$88</b>
<b>NET</b>		<b>\$290</b>	<b>\$398</b>	<b>\$108</b>



# Beijing Meeting Results (as of 8 November 2010)



		Budget	Actual	
<b>Attendance</b>	Paid	1,150	1,096	
	Day Pass Experiment		44	
	<b>TOTAL</b>		<b>1,140</b>	<b>(10)</b>
<b>Revenue</b>				
	Registration Fees	\$677	\$665	<b>(\$12)</b>
	Sponsorship	\$380	\$380	
	Commissions	0	0	

(Note: Dollars are in \$1,000)

# Day Pass Experiment



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- Goal is to access convenience to IETF attendees without significant impact on revenue
- Day Pass Usage
  - 124 in Hiroshima (\$200)
  - 135 in Anaheim (\$200)
  - 71 in Maastricht (\$350)
  - 44 in Beijing (\$350) as of 10 Nov 2010
- IAOC will make decision on Day Pass experiment in mid-December
  - Community input appreciated

# IETF Tools Progress



- Completed
  - Alternate Streams Spec Requirements
  - Author and WG Spec Requirements
  - Liaison Statement Management Tool, Phase 1 & 2
  - IESG Datatracker Interface Phase 1
- Development in progress
  - Secretariat Tools (Proceedings, Meeting Session, Interim Mtg, ID Mgt)
  - Front End (WG & Alternate Streams)
  - IESG Datatracker Interface Phase 2
  - DB Conversion Design
  - ID Submission Tool
- Requirements Specifications Development
  - Back End Specifications (RFC Editor, IANA, Datatracker)
  - Community Draft Tracking Tool
  - WG Charter Tool

# Future Meetings



- 2011
  - Prague, 25 March – 1 April 2011, CZNIC hosting
  - Quebec City, 24-29 July 2011, RIM hosting
  - Taipei, 13-18 November 2011, TWNIC hosting
- 2012
  - Europe, 25-30 March 2012, Host needed
  - Asia, 29 July - 3 August 2012, Host needed
  - Atlanta, 4-9 November 2012, Host needed
- 2013
  - Orlando, 10-15 March 2013, Host needed
  - Europe, 28 July – 2 August 2013, Host needed
  - TBD, 3-8 November 2013, Host needed

# Future Meetings(2)

- 2014
  - Location TBD, 2-7 March 2014, Host needed
  - Location TBD, 20-25 July 2014, Host needed
  - Location TBD, , 9-14 November 2014, Host needed
- 2015
  - Location TBD, 22-27 March 2015, Host needed
  - Location TBD, 19-14 July 2015, Host needed
  - Location TBD, 1-6 November 2015, Host needed
- 2016
  - Location TBD, 27 March – 1 April, 2016, Host needed
  - Location TBD, 17-11 July 2016, Host needed
  - Location TBD, 13-18 November 2016, Host needed
- 2017
  - Location TBD, 26-31 March 2017, Host needed
  - Location TBD, 16-21 July 2017, Host needed
  - Location TBD, 12-17 November 2017, Host needed



# Meeting Location Distribution



- At IETF78 proposed changing meeting distribution to 1-1-1 for 2013-2017
  - The current location policy is 3 North America, 2 Europe, 1 Asia (3-2-1) in two year period
  - Discussed on mailing list after the meeting
- IESG discussed new meeting location policy and approved change

# Meeting Location Distribution



- The IAOC plans to start moving to a new distribution for 2013 and beyond
- On average one meeting in North America, Europe, Asia per year, with occasional meeting in other areas
  - Might call it 1-1-1-\*

# Meeting Venue Selection



- The IAOC reviewed survey data and venue discussion after IETF78
- We conclude there is preference for
  - “One roof” facilities (like Beijing)
  - “City center” locations (nearby restaurants, etc.)
  - Reasonable travel (hard to define, but I know it when I see it)
  - Sharing the pain and expense of travel



# Meeting Venue Selection (2)



- We believe the underlying problem is caused by not making venue (city + facility) decisions early enough
  - Delaying the venue decision significantly reduces the choices
- We plan to work toward following
  - Have venue under contract at least three years out
    - It will take about a year to get there
  - Pick cities where think there is a reasonable likelihood of finding a host

# Meeting Venue Selection (3)



- There is some risk that we might find fewer hosts
- Possible impacts
  - Increasing the registration fee to cover the cost
  - Greater dependence on ISOC's financial support

# Acknowledgements



**I E T F**<sup>®</sup>

- Secretariat
  - Amy, Cindy, Stephanie, Wanda, Marcia, Lisa, Alexa
- T RFC Series Editor
  - Glenn
- Independent Series Editor
  - Neville
- RFC Publisher and Production Center
  - Sandy, Alice
- IANA
  - Michelle, Elise
- NOC Volunteers
  - Jim, Chris, Lucy, Joel, Bill, Rob, Karen, John, Randy, Geert Jan, Michal
- Tsinghua U. Volunteers
  - Xing Li, Jilong Wang, Xiaoliang (Leon) Zhao, Zhiyan (James) Zheng, Hewu Li, Fenghua Li, Qian Wu, Wu Liu, Wei Jiang, Liang Huang, Ting Pan, Wang Jilong

# Acknowledgements



## NOC Support

- IETF Volunteers
  - Bill Fenner, Bill Jensen, Chris Elliott, Jim Martin, Joel Jaeggli, Karen O'Donoghue, Lucy Lynch, Randy Bush, Warren Kumari
- Tsinghua U. Volunteers
  - Xing Li, Jilong Wang, Xiaoliang (Leon) Zhao, Zhiyan (James) Zheng, Hewu Li, Fenghua Li, Qian Wu, Wu Liu, Wei Jiang, Liang Huang, Ting Pan, Wang Jilong
- Cisco Volunteers
  - Yihong Sang, Bojian Wang, Qing Xie, Yuanchao Su, Anyi Wu

# Host Acknowledgements



# Sponsor Acknowledgements



## Platinum



# Sponsor Acknowledgements



Gold



Silver



# Sponsor Acknowledgements



Bronze



Welcome Reception





# Acknowledgements



## Movers and Doers

Madam Qiheng Hu  
Professor Jianping Wu  
Mr. Chong Li  
Ms. Jie An



Thank You



(BACKUP)

# 2011-2013 Detail Budget



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IAOC Approved 2011 - 2013 IETF Budget							28-Sep-10
	2010 Budget	2010 YEF	2011 Budget	2010 YEF Variance	2012 Advice	2013 Advice	
<b>Revenues</b>							
Registration Fees	\$ 2,084	\$ 2,117	\$ 2,132	\$ 16	\$ 2,158	\$ 2,207	
Meeting Sponsorships							
<i>In Kind Sponsorships</i>	200	125	280				
<i>Cash Sponsorships</i>	290	290	200				
Meeting Sponsorship	490	415	480	\$ 65	540	290	
Network/NOC							
<i>In Kind Sponsorships</i>	150	247	150				
<i>Cash Sponsorships</i>	270	83	315				
Network/NOC Host	420	330	465	\$ 135	430	470	
Hotel Commissions	70	80	140	\$ 60	130	150	
New Revenue	70	80	100	\$ 20	125	150	
Miscellaneous	-	10	-	\$ (10)	-	-	
<b>Total Revenue</b>	<b>\$ 3,134</b>	<b>\$ 3,032</b>	<b>\$ 3,317</b>	<b>\$ 286</b>	<b>\$ 3,383</b>	<b>\$ 3,267</b>	
<b>Expenses</b>							
RFC Services	\$ 747	\$ 857	\$ 887	\$ 30	\$ 811	\$ 827	
Secretariat Services	1,538	1,538	1,614	76	1,647	1,679	
Secretariat Costs (Other)	15	15	17	2	20	20	
Direct Meeting Costs							
Meeting Space Costs							
<i>In Kind</i>	200	125	280				
<i>Cash</i>	200	200	110				
Meeting Space Costs	400	325	390	65	425	200	
Network/NOC Costs							
<i>In Kind</i>	150	247	150				
<i>Cash</i>	270	193	315				
Network/NOC Costs	420	440	465	25	430	470	
Meeting Operations (Secretariat)	850	765	780	15	803	828	
Other Meeting Costs	108	106	114	8	120	124	
Subtotal Direct Meeting Costs	1,778	1,636	1,749	113	1,779	1,621	
Transition Expenses	75	75	145	70	75	-	
Special Projects	20	20	60	40	40	40	
Admin (IASA, IETF, IAB, IRTF, NomCom)	381	376	391	15	403	419	
IETF Trust	33	33	25	(8)	25	26	
ISOC G&A	110	110	115	5	120	120	
<b>Total Expenses</b>	<b>\$ 4,697</b>	<b>\$ 4,660</b>	<b>\$ 5,003</b>	<b>\$ 343</b>	<b>\$ 4,919</b>	<b>\$ 4,752</b>	
<b>ISOC Direct Contribution Excl Devel</b>	<b>\$ 1,563</b>	<b>\$ 1,629</b>	<b>\$ 1,686</b>	<b>\$ 57</b>	<b>\$ 1,536</b>	<b>\$ 1,485</b>	
IT Tools Development	575	324	429	105	215	140	
<b>ISOC Direct Contribution Incl Devel</b>	<b>\$ 2,138</b>	<b>\$ 1,953</b>	<b>\$ 2,115</b>	<b>\$ 162</b>	<b>\$ 1,751</b>	<b>\$ 1,625</b>	
<b>2011 Notes</b>							
1	\$650 reg fee; \$350 Day Pass						
2	Variance significant from 2010 YEF due to high cost meeting space at IETF 82 and expectation of 2011 Welcome Reception sponsorships						
3	Includes placeholder for RFC Series Editor						
4	Meeting space costs higher with IETF 82 at \$280k						
5	Secretariat RFP in 2011; RFC model restructuring support						
6	Tools support; possible RFC editing support						
7	Tools planned to be completed in 2011						

# IETF78 Financial Details



**I E T F<sup>®</sup>**

2010 IETF Meetings				
Maastricht IETF 78 Financial Statement				
				10/12/10
Meeting Revenue	Actual	Budget	Variance	Notes
Registration	696,314	678,625	17,689	
Sponsorships	260,256	230,000	30,256	
NOC Sponsorship	32,274	115,000	-82,726	1
NOC Sponsorship, in-kind	97,369	25,000	72,369	2
Hotel Commission	26,250	30,000	-3,750	3
New Revenue	11,000	25,000	-14,000	
Miscellaneous	0	0	0	
<b>Total Revenue</b>	<b>1,123,463</b>	<b>1,103,625</b>	<b>19,838</b>	
Meeting Expenses	Actual	Budget	Variance	Notes
Food & Beverage	133,908	214,850	80,942	4
NOC Expenses	25,000	115,000	90,000	5
NOC Expenses, in-kind	97,369	25,000	-72,369	6
Meeting Room	191,483	200,000	8,517	
Allocated Secretariat/Temp Labor	110,000	114,000	4,000	
Audio Visual & Power	63,668	66,500	2,832	
Travel; Meeting & Qual Visits	30,168	18,000	-12,168	7
Miscellaneous	73,443	59,859	-13,584	8
<b>Total Expenses</b>	<b>725,039</b>	<b>813,209</b>	<b>88,170</b>	
<b>Funds Available for IETF Operations</b>	<b>398,424</b>	<b>290,416</b>	<b>108,008</b>	9
<b>Notes</b>				
1 DENIC & AMSIX cash sponsors				
2 In-kind sponsors, SurfNet & SIDN, providing connectivity and circuits				
3 Attendees did not book hotels within IETF block				
4 \$26k below budget due to exchange rate; meeting budget contained non-IETF expenses; budget estimate made before catering contract completed				
5 Volunteer team expenses				
6 Connectivity and circuits provided in-kind by SurfNet and SIDN				
7 No discount for staff lodging as is customary				
8 Includes cc fees, cancellation insurance, captioning, shipping, etc.				
9 Surplus revenue above budget about equal to F&B budget variance				